

Established Reimbursement Solution[®]

Significant savings on out-of-network claims for Taft-Hartley Funds and their members.

Zelis Established Reimbursement Solution (ERS)

calculates a market-based reimbursement for all medical procedures. Using multiple data points specific to every claim, ERS calculates savings with a far more comprehensive approach and delivers more defensible results than other solutions can offer.

How ERS works

- Calculates market-based and geographically adjusted reimbursement rates for all medical procedures using multiple data points
- Proactive provider management process identifies providers with a history of egregious billing
- Informed by Zelis' own claims data set, market price checkpoints, and annual third-party validation

ERS Data Sources and Input

- Commercial Benchmarks
- CMS Data
- Contractual Allowables
- Historical Claims
- Provider Insights
- Geographic Adjustments

Results

- Fair and Defensible Reimbursements
- Transparent and Repeatable Results
- High Retained Savings Rates

ERS At a Glance



75%

Average Savings



97%

Retained Savings Rate



4%

Provider Inquiry Rate

“We recommend Zelis to any plan seeking a partner to help deliver superior service and provide strong cost reduction solutions.”

Chief Operating Officer, Third Party Administrator

Benefits of Using ERS

- Delivers market based, defensible pricing results while staying compliant with regulations
- Protects member cost shifting through proactive provider engagement and support
- Directly supports balance billing situations with member advocacy
- Support model reduces member and provider abrasion

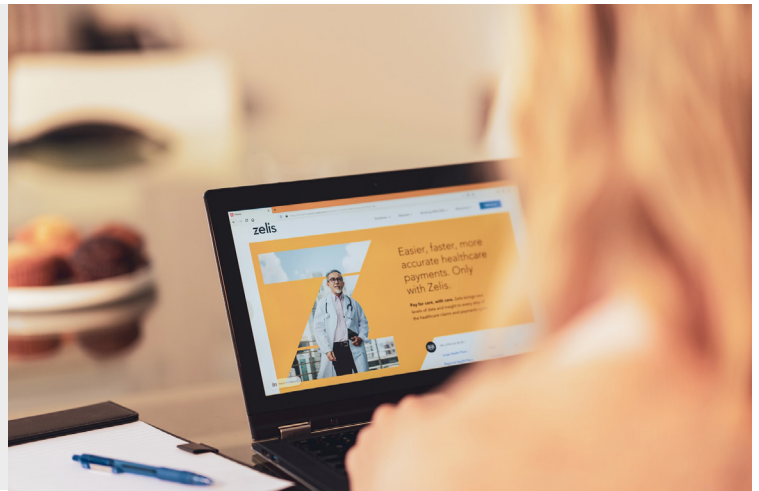
Product Support

Zelis balances the needs of each stakeholder to ensure a successful and sustainable savings strategy.

- **Provider Claim Settlement:** Proactive provider outreach and inquiry resolution reduces provider abrasion and the Fund's administrative burden
- **Member Financial Advocacy:** Handles member calls and reduces or eliminates excess liability on out-of-network claims
- **Fund Support:** Zelis provides defensible pricing, demonstrable validity of market rates, and response to legal inquiries

“Zelis out-of-network solutions saved us \$56 million last year. Support is great! We don’t need to worry about getting a fair price if someone is out of area.”

Chief Operating Officer, Regional Health Plan



Learn More About our out-of-network solutions

Please visit zelis.com/solutions/out-of-network-solutions/